1st Quarter Promotion

G. Moulton

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Total Cases	WIN BOX	WIN LT BOX	Total Displays	VAP Displays	Ship Date
2,145	286	143	143	(15)	Display Increment	
Shipping Locations						
543008 Duane Reade	20	10	10	150	150	
✓ 550558 H. Levinson	218	109	109	1635	1,635	
✓ 768002 Montano	28	14	14	210	210	
✓ 675352 J. H. Stomel	20	10	10	150	150	

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is $28/12M case, to load, display, and ship. This equates to $14 per 6M promotional case.

51842 7158

c:data/excel WINB2 70

Source: https://www.industrydocuments.ucsf.edu/docs/ghcp0000

MESSAGE CONFIRMATION

DATE:11/21/97 TIME:17:32

ID:R.J. REYNOLDS TO

DATE	TIME	TX-TIME	DISTANT STATION ID	MODE	PAGES	RESULT
11/21	17:29	03'08"	516 499 0572	G3-S	001	OK

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Source: https://www.industrydocuments.ucsf.edu/docs/ghcp0000

11/21/97

Entered 11/24 D

TO: Customer Services Dept.

FROM: Margaret A. Sullivan, Promotions Coordinator

PHONE: (732) 225-3219

FAX. (732) 417-9076

Please order the below product and return this sheet via fax with dollar amounts.

PROMOTION #800008 - WINSTON B2G .70¢ OFF 2-PACK

$ AMTS	ACCT #	EFT	NAME	WIN BOX	WIN LT BOX	SHIP DATE
5,475.62	543008	2065	DUANE READE	10	10	15-Dec
59,684.31	550558	2013	H. LEVINSON	109	109	15-Dec
5,489.38	675352	3329	J. H. STOMEL	10	10	12/29 ~~15-Dec~~
7,685.14	768002	1770	MONTANO	14	14	15-Dec

WILL CALL BACK WHEN I GET A P.O. NUMBER FOR DUANE READE (543008).

USE TODAY'S DATE IN THE MEANTIME.

ADDED

141896

PO 64242

Replays 12/22/97

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AJUDAPHO

Source: https://www.industrydocuments.ucsf.edu/docs/ghcp0000

425 SMS584N1 SALES MATERIALS SYSTEM 12/01/97 10:45
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7335-0318
SHIP TO: 1222 / 768002

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V	REMAIN ALLOC QTY
210_	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	4530

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7161

Source: https://www.industrydocuments.ucsf.edu/docs/ghcp0000

425 SMS584N2 SALES MATERIALS SYSTEM 12/01/97 10:45
ORDER COMPLETION MASTER ORDER NBR: 7335-0318

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 97-12-15

ESTIMATED ORDER COST: 1,568.23

SPECIAL HANDLING COST:

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PF4 - COMPLETE ORDER PF2 - CARRIER INSTRUCTIONS
PF6 - SPECIAL HANDLING
PF11 - RESTART ORDER
PF12 - MAIN MENU (ABORT ORDER) PF1 - HELP

51842 7162

Source: https://www.industrydocuments.ucsf.edu/docs/ghcp0000

425 SMS584N1 SALES MATERIALS SYSTEM 12/01/97 10:46
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7335-0318
SHIP TO: 1223 / 550558

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V	REMAIN ALLOC QTY
1635	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	4320

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7163

Source: https://www.industrydocuments.ucsf.edu/docs/ghcp0000

425 SMS584N1 SALES MATERIALS SYSTEM 12/01/97 10:47
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7335-0318
SHIP TO: 1223 / 675352

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
150_	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850		2685

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7164

Source: https://www.industrydocuments.ucsf.edu/docs/ghcp0000

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 425  SMS584N1                SALES MATERIALS SYSTEM                12/01/97 10:47
ORDER FROM: 12XXXX                 ORDER REVIEW      MASTER ORDER NBR: 7335-0318
   SHIP TO: 1229 / 543008

                                                      MAXIMUM ORIGINAL  L   REMAIN
   SKU    (LINES 1 - 1 OF 1 SHOWN)                      ORDER    ALLOC  E    ALLOC
   QTY    ITEM  DESCRIPTION----------  UNITS/SKU        QTY      QTY   V     QTY
   150_ 536285 WIN B2G .70 OFF DISPLA     20 SKU                 5850  R    2535
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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 7165

Source: https://www.industrydocuments.ucsf.edu/docs/ghcp0000